

COMPARE: Needs vs. Wants

Although online resources and financial gurus will tell you that it's pretty clear cut for what qualifies as a need versus a want, in real life it's often not that clear.

Part I: Assess Your Values

Assume that your fundamental needs of housing, clothing, and food have been met and you have a savings plan in place.

- 1. Review the list below, putting a:
 - **1** next to those that are <u>needs</u> for you,
 - a 2 next to high priority wants, and
 - a **3** next to <u>low priority wants</u>.
 - You can leave some blank if they don't fit into your lifestyle at all
 - Fill in the empty boxes with items you value that we haven't included

| # | ITEM | # | ITEM |
|---|---|---|--|
| | Trendy clothing | | Personal hobbies (membership fees, equipment, uniforms, clubs or teams, etc) |
| | Non-essential beauty/hygiene or grooming items/services | | Professional expenses (employment resources, online course subscriptions, membership fees, conference attendance, etc) |
| | Subscriptions (Netflix, Hulu, Spotify, etc) | | Holiday and other gift giving |
| | Ride-sharing or mobility apps (Uber, Lyft, Bird, Jump) | | Charitable or religious donations |
| | Vacation/travel | | Transportation costs (maintenance, car payments, insurance, public transportation) |
| | Electronics (video games, phones, etc.) | | Cell phone plan |
| | Out-of-home entertainment (amusement parks, movies, bowling, etc) | | Dining out |
| | Contributing to family income / Giving money to family | | Gym membership |
| | | | |
| | | | |
| | 1 | | 1 |

Part II: Plan Your Discretionary Spending

Let's pretend you earn the 2019 average high school graduate income (\$27,708/year), and you're using the 50/30/20 method of budgeting. You'll have roughly \$450 per month to divide among the categories above. Reflect on the priorities you've set above and create a budget for the needs and wants you'd like to be able to fulfill each month.

| ITEM | AMOUNT YOU'LL SPEND |
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| TOTAL | \$450 |

Using your "wants" budget above, answer these questions:

2. Which of those items would be <u>easiest</u> to give up, if your life circumstances forced you to?

3. Which of those items would be <u>hardest</u> to give up? Why?

4. How do your values inform your spending decisions in this category?