



Phase 3: Proposal Development

😊 PROPOSAL VS. 😞 PROPOSAL LESSON PLAN

OBJECTIVE: The Steering Committee will evaluate and understand the elements of a fantastic project proposal.

SUPPORTING MATERIALS:

- Proposal Development Guide
- Proposal Discussion Worksheet
- Project Proposal Examples

TIMELINE: It is recommended to use this lesson plan before students begin Step 4 (Develop Project Proposals) of the Proposal Development Checklist.

APPROXIMATE LESSON LENGTH: 1 Steering Committee meeting

INSTRUCTIONS:

1. Comparing Proposals

- **Set up** the Project Proposal Examples around the room
- **Divide steering committee** into small groups
- Have students **pair up within their small groups** and **assign each pair** a proposal to investigate
- Ask pairs to **find their proposals** around the room and **take notes** on their Proposal Discussion Worksheet:
 - Glows: things that could be improved or changed in the proposal
 - Glows: things that are amazing about the proposal

2. Small Group Discussion

- In small groups, **ask students to answer** the following discussion questions:
 1. Ask each pair to share their project proposal's "glows and grows" with the rest of the group.
 2. What were your "glows and grows" for your project proposal?
 3. What similarities do you see in the proposals?
 4. What makes one proposal better than another proposal?
 5. What can be added or changed to make proposals ready for the ballot?

3. Report Out

- Ask small groups to share out key takeaways from their discussion with the full group.